

Bay Street Village & Towncenter DEVELOPMENT TEAM STORY



Crossgate Partners, LLC

Crossgate Partners, LLC is a private real estate investment and development firm that finances a wide spectrum of real estate assets, primarily in the southeastern United States. Crossgate Partners invests, manages, and develops across a diverse group of product types including multifamily, retail, medical, senior living, and mixed-use developments; with special focus placed on condominium projects in Florida with prime waterfront locations. During the last three years, Crossgate has participated in more than 20 real estate transactions valued in excess of \$150 million. Crossgate is staffed with a well qualified professional acquisition and finance team which has been active in identifying residential and retail development projects throughout the southeast in an effort to maximize returns for its partners.

DSDG



“What we build on this earth should make a difference.” That is the philosophy of DSDG, Inc. Since Thomas Denslow and Mark Sultana started the company in February 2001, the firm’s portfolio includes office buildings, condominiums, restaurants and retail build-outs, as well as high-end residential. Individually, Denslow and Sultana have many years of knowledgeable experience, rooted in the Sarasota/Osprey area. Like most advanced architectural firms today, Denslow & Sultana uses computer assisted design technology (CAD) in the creation of its residential and commercial buildings. This combination of expertise and cutting edge technology makes DSDG a reliable and dynamic Bay Street Village & Town Center team member.

Tandem Construction



For over a quarter century Tandem Construction has been providing construction services in Sarasota, Manatee and Charlotte Counties. Major clients include the School Board of Sarasota County, Manatee Community College and Girl Scouts of Gulfcoast Florida. Notable landmark buildings include Center for Sight and ADF Dermatology Surgical Center as well as the Flanzer Jewish Community Center. Tandem has constructed multiple mid-rise and villa projects throughout the counties as well as high-end custom homes on Boca Grande, Longboat Key, Bird Key and Siesta Key.

Development Logistics Group, Inc.

Development Logistics Group, Inc. was created in early 2003 by Ben Best and Art Bryant as an organization of consultants for real estate developers, architects, engineers and financial lenders. Since its inception, Development Logistics Group has been involved in more than 35 development projects and provided services including preconstruction, development planning, design phase services, cost analysis research, bid services and construction management services.